

1 SHANNON LISS-RIORDAN, *pro hac vice*  
2 (sliss@llrlaw.com)  
3 ADELAIDE PAGANO, *pro hac vice*  
4 (apagano@llrlaw.com)  
5 LICHTEN & LISS-RIORDAN, P.C.  
6 729 Boylston Street, Suite 2000  
Boston, MA 02116  
Telephone: (617) 994-5800  
Facsimile: (617) 994-5801

7 MATTHEW CARLSON (SBN 273242)  
(mcarlson@carlsonlegalservices.com)  
8 Carlson Legal Services  
9 100 Pine Street, Suite 1250  
San Francisco, CA 94111  
10 Telephone: (415) 817-1470

11 **UNITED STATES DISTRICT COURT**  
12 **NORTHERN DISTRICT OF CALIFORNIA**

13 SHERRY SINGER, RYAN WILLIAMS,  
14 RYDER VANDERHEYDEN, STEVEN  
15 GRANT, and MICHAEL TSAPATSARIS,  
individually and on behalf of all others  
similarly situated,

16 Plaintiffs,

17 v.

18 POSTMATES, INC,

19 Defendant.

4:15-cv-01284

20 **PLAINTIFFS' MOTION FOR NOTICE TO BE**  
**ISSUED TO SIMILARLY SITUATED**  
**EMPLOYEES PURSUANT TO 29 U.S.C.**  
**§ 216(b)**

21 CASE FILED: March 19, 2015

22 Date: July 2, 2015  
Time: 11:00 am  
Courtroom: 5

## **NOTICE OF MOTION AND MOTION**

**TO DEFENDANTS AND THEIR ATTORNEYS OF RECORD:**

**PLEASE TAKE NOTICE THAT** on July 2, 2015, at 11:00 a.m., in Courtroom 5 of this Court, located at 1301 Clay Street, Oakland, CA 94612, Plaintiffs Sherry Singer, Ryan Williams, Ryder Vanderheyden, Steven Grant, and Michael Tsapatsaris, individually and on behalf of all others similarly situated, will, and hereby do, move the Court pursuant to 29 U.S.C. § 216(b) for notice to be issued to similarly situated individuals of Plaintiffs' claims against Defendant Postmates Inc. ("Defendant").

This motion is brought pursuant to the Federal Labor Standards Act, 29 U.S.C. § 201 *et seq.* (“FLSA”). The evidence submitted demonstrates that Plaintiffs have satisfied the requirements of 29 U.S.C. § 216(b) to send notice to all other Postmates couriers who may wish to recover their wages in this collective action by notifying them of the pendency of this case. Plaintiffs have attached a copy of the proposed notice as Exhibit A and proposed opt-in form as Exhibit B. This Motion is based on this Notice of Motion and Motion, the Memorandum of Points and Authorities included herein, the Declarations filed herewith, all pleadings and papers on file in this action, any matters of which the Court may or must take judicial notice, and such additional evidence or argument as may be presented at or prior to the time of the hearing.

1  
2 **TABLE OF CONTENTS**  
3

|  |    |
|--|----|
| 4 I. INTRODUCTION .....  | 1  |
| 5 II. FACTS .....  | 3  |
| 6 III. ARGUMENT.....   | 5  |
| 7     A. THE COURT MAY ISSUE NOTICE UPON A MODEST FACTUAL                            |    |
| 8         SHOWING THAT SIMILARLY SITUATED CLASS MEMBERS                              |    |
| 9         EXIST.....   | 5  |
| 10         B. THE COURT SHOULD AUTHORIZE NOTICE BECAUSE                              |    |
| 11         PLAINTIFFS HAS IDENTIFIED A REASONABLE BASIS FOR THEIR                    |    |
| 12         CLAIM THAT SIMILARLY SITUATED CLASS MEMBERS EXIST. ....                   | 8  |
| 13         C. NATURE AND EXTENT OF THE NOTICE.....                                   | 11 |
| 14             1. The Court Should Approve Plaintiffs' Proposed Notice Process ..... | 11 |
| 15 CONCLUSION.....   | 14 |
| 16   |    |
| 17   |    |
| 18   |    |
| 19   |    |
| 20   |    |
| 21   |    |
| 22   |    |
| 23   |    |
| 24   |    |
| 25   |    |
| 26   |    |
| 27   |    |
| 28   |    |

1 **TABLE OF AUTHORITIES**

2 **Cases**

|   |              |
|---|--------------|
| 4 <u>Adams v. Inter-Con Sec. Sys., Inc.,</u><br>242 F.R.D. 530 (N.D. Cal. 2007).....                        | 5, 6, 12     |
| 5 <u>Benedict v. Hewlett-Packard Co.,</u><br>2014 WL 587135 (N.D. Cal. Feb. 13, 2014) .....                 | 6, 8, 11, 12 |
| 7 <u>Bogor v. Am. Pony Exp., Inc.,</u><br>2010 WL 1962465 (D. Ariz. May 17, 2010) .....                     | 9            |
| 8 <u>Boucher v. Shaw,</u><br>572 F.3d 1087 (9th Cir. 2009) .....  | 1, 6         |
| 9 <u>Carrillo v. Schneider Logistics, Inc.,</u><br>2012 WL 556309 (C.D.Cal. Jan. 31, 2012) .....            | 13           |
| 10 <u>Church v. Consol. Freightways, Inc.,</u><br>137 F.R.D. 294 (N.D.Cal. Apr. 12, 1991) .....             | 2            |
| 11 <u>Davis v. Westgate Planet Hollywood Las Vegas, LLC,</u><br>2009 WL 102735 (D. Nev. Jan. 12, 2009)..... | 10           |
| 12 <u>Deatrick v. Securitas Sec. Servs. USA, Inc.,</u><br>2014 WL 5358723 (N.D. Cal. Oct. 20, 2014) .....   | 12, 14       |
| 13 <u>Flores v. Velocity Exp., Inc.,</u><br>2013 WL 2468362 (N.D. Cal. June 7, 2013) .....                  | passim       |
| 14 <u>Gerlach v. Wells Fargo &amp; Co.,</u><br>2006 WL 824652 (N.D.Cal. Mar.28, 2006).....                  | 2            |
| 15 <u>Guifu Li v. A Perfect Franchise, Inc.,</u><br>2011 WL 4635198 (N.D. Cal. Oct. 5, 2011) .....          | 2, 9         |
| 16 <u>Guy v. Casal Inst. of Nev., LLC,</u><br>2014 WL 1899006 (D.Nev. May 12, 2014).....                    | 13           |
| 17 <u>Harris v. Vector Mktg. Corp.,</u><br>716 F. Supp. 2d 835 (N.D. Cal. 2010).....                        | 2, 7, 9, 14  |
| 18 <u>Hernandez v. NGM Mgmt. Grp. LLC,</u><br>2013 WL 5303766 (S.D.N.Y. Sept. 20, 2013).....                | 12           |

|    |   |                |
|----|---|----------------|
| 1  | <u>Hoffmann-La Roche Inc. v. Sperling</u> ,<br>493 U.S. 165 (1989).....                               | 5, 7, 11, 12   |
| 2  | <u>Kress v. PricewaterhouseCoopers, LLP</u> ,<br>263 F.R.D. 623 (E.D. Cal. 2009) .....                | 7              |
| 3  |   |                |
| 4  | <u>Labrie v. UPS Supply Chain Solutions, Inc.</u> ,<br>2009 WL 723599 (N.D. Cal. Mar. 18, 2009).....  | 2, 7, 9        |
| 5  |   |                |
| 6  | <u>Leuthold v. Destination Am., Inc.</u> ,<br>224 F.R.D. 462 (N.D. Cal. 2004).....                    | 1, 6           |
| 7  |   |                |
| 8  | <u>Lewis v. Wells Fargo Co.</u> ,<br>669 F. Supp. 2d 1124 (N.D. Cal. 2009) .....                      | 2              |
| 9  |   |                |
| 10 | <u>Morton v. Valley Farm Transport, Inc.</u> ,<br>2007 WL 1113999 (N.D.Cal. Apr. 13, 2007) .....      | 6              |
| 11 |   |                |
| 12 | <u>Nash v. CVS Caremark Corp.</u> ,<br>683 F. Supp. 2d 195 (D.R.I. 2010) .....                        | 3, 11          |
| 13 |   |                |
| 14 | <u>Otey v. CrowdFlower, Inc.</u> ,<br>2013 WL 4552493 (N.D. Cal. Aug. 27, 2013) .....                 | 10, 11, 12, 13 |
| 15 |   |                |
| 16 | <u>Sanchez v. Sephora USA, Inc.</u> ,<br>2012 WL 2945753 (N.D. Cal. July 18, 2012).....               | 14             |
| 17 |   |                |
| 18 | <u>Scantland v. Jeffry Knight, Inc.</u> ,<br>Civ. A. No. 8:09-cv-1958 (M.D. Fl. Sept. 30, 2010).....  | 9              |
| 19 |   |                |
| 20 | <u>Scovil v. FedEx Ground Package Sys., Inc.</u> ,<br>811 F. Supp. 2d 516 (D. Me. 2011) .....         | 9              |
| 21 |   |                |
| 22 | <u>Stanfield v. First NLC Financial Serv., LLC</u> ,<br>2006 WL 3190527 (N.D.Cal. Nov. 1, 2006) ..... | 6              |
| 23 |   |                |
| 24 | <u>Syed v. M-I, L.L.C.</u> ,<br>2014 WL 6685966 (E.D. Cal. Nov. 26, 2014).....                        | 11, 12, 13     |
| 25 |   |                |
| 26 | <u>Trinidad v. Pret A Manger (USA) Ltd.</u> ,<br>962 F. Supp. 2d 545 (S.D.N.Y. 2013) .....            | 13             |
| 27 |   |                |
| 28 | <u>Valerio v. Putnam Assocs Inc.</u> ,<br>173 F.3d 35 (1st Cir. 1999).....                            | 11             |
|    | <u>Villa v. United Site Services of California, Inc.</u> ,<br>2012 WL 5503550 .....                   | 2              |

|   |         |
|---|---------|
| <u>Villarreal v. Caremark LLC,</u><br>2014 WL 7184014 (D. Ariz. Dec. 17, 2014) .....            | 1, 7    |
| <u>Whitehorn v. Wolfgang's Steakhouse, Inc.,</u><br>767 F. Supp. 2d 445 (S.D.N.Y. 2011) .....   | 13      |
| <u>Wren v. Rgis Inventory Specialists,</u><br>2007 WL 4532218 (N.D. Cal. Dec. 19, 2007) .....   | 13      |
| <u>Zaborowski v. MHN Gov't Servs., Inc.,</u><br>2013 WL 1787154 (N.D. Cal. Apr. 25, 2013) ..... | 2, 8, 9 |

## Other Authorities

Andrew C. Brunsden, Hybrid Class Actions, Dual Certification, and Wage Law Enforcement in the Federal Courts,  
29 Berkeley J. Emp. & Lab. L. 269 (2008) ..... 14

1           **I. INTRODUCTION**

2           Plaintiffs Sherry Singer, Ryan Williams, Ryder Vanderheyden, Steven Grant, and  
 3 Michael Tsapatsaris have brought this collective action seeking to recover unpaid wages under  
 4 the Fair Labor Standards Act (“FLSA”), 29 U.S.C. § 207, that were not paid to them on account  
 5 of their misclassification as independent contractors.<sup>1</sup> Plaintiffs contend that they and their  
 6 fellow couriers have been misclassified as independent contractors, and that Defendant  
 7 Postmates, Inc. (“Postmates”) has failed to pay its couriers overtime for all hours worked beyond  
 8 forty (40) in a given week, and has failed to ensure that couriers receive at least the federal  
 9 minimum wage for all weeks worked. Plaintiffs contend that as a matter of economic reality,  
 10 they and other Postmates couriers are not in business for themselves, but instead are  
 11 economically dependent on Postmates, such that they should be considered employees of  
 12 Postmates. Plaintiffs now seek, pursuant to 29 U.S.C. § 216(b), permission to issue notice to all  
 13 couriers who have worked for Defendant during the last three years.

14           The standard for obtaining notice under § 216(b) is very lenient. Consistent with “the  
 15 FLSA’s broad remedial purposes,” Boucher v. Shaw, 572 F.3d 1087, 1090 (9th Cir. 2009),  
 16 Plaintiffs need only show that the workers they seek to notify were subject to a single decision,  
 17 policy, or plan that violated the law. Villarreal v. Caremark LLC, 2014 WL 7184014, \*2 (D.  
 18 Ariz. Dec. 17, 2014). “Because the court generally has a limited amount of evidence before it,  
 19 the initial determination is usually made under a fairly lenient standard and typically results in  
 20 conditional class certification.” Leuthold v. Destination Am., Inc., 224 F.R.D. 462, 467 (N.D.  
 21 Cal. 2004). This standard is far more lenient than the standard for obtaining class certification  
 22 under Rule 23 of the Federal Rules of Civil Procedure: Plaintiffs need not prove that common  
 23 questions will predominate; that a class is superior; or that the representative plaintiffs’ claims  
 24 are typical. Flores v. Velocity Exp., Inc., 2013 WL 2468362, \*7 (N.D. Cal. June 7, 2013).

25  
 26           <sup>1</sup> Plaintiffs have also brought class action claims under Fed.R.Civ.P. 23 for violations of  
 27 state law as well, but this motion is brought under 29 U.S.C. § 216(b) only.  
 28

1 Rather, they need only identify a common factual nexus between their situation and that of the  
 2 individuals they seek to notify.<sup>2</sup> Under this standard, courts have routinely granted notice to  
 3 workers who fall under the same job category and, have been uniformly classified as  
 4 independent contractors. See, e.g., Flores, 2013 WL 2468362, \*8 (granting conditional  
 5 certification under the FLSA to courier drivers alleging they were misclassified as independent  
 6 contractors); Zaborowski v. MHN Gov't Servs., Inc., 2013 WL 1787154, \*1 (N.D. Cal. Apr. 25,  
 7 2013) (granting conditional certification to counselors alleging they were misclassified as  
 8 independent contractors under the FLSA); Guifu Li v. A Perfect Franchise, Inc., 2011 WL  
 9 4635198, \*6 (N.D. Cal. Oct. 5, 2011) (approving conditional certification and notice for  
 10 allegedly misclassified massage therapists); Harris v. Vector Mktg. Corp., 716 F. Supp. 2d 835,  
 11 840-41 (N.D. Cal. 2010) (approving conditional certification and notice for sales representatives  
 12 alleging they were misclassified as independent contractors); Labrie v. UPS Supply Chain  
 13 Solutions, Inc., 2009 WL 723599, \*6 (N.D. Cal. Mar. 18, 2009).

14 Here, all Postmates couriers across the country are similarly situated. Plaintiffs challenge  
 15 a common policy whereby Defendant classifies all its couriers as independent contractors and  
 16 fails to guarantee couriers minimum wage or overtime pay for hours worked beyond forty in a  
 17 work week. As discussed in more detail below, although Postmates screens and trains its  
 18 couriers, relies upon them to perform the core services of its business, and disciplines and fires

---

19 <sup>2</sup> Rule 23 certification is more stringent in its requirements than § 216(b). See Lewis v.  
 20 Wells Fargo Co., 669 F. Supp. 2d 1124, 1127 (N.D. Cal. 2009) (“The requisite showing of  
 21 similarity of claims under the FLSA is considerably less stringent than the requisite showing  
 22 under Rule 23”); Flores, 2013 WL 2468362, \*8 (“[C]ourts have repeatedly rejected attempts like  
 23 [defendant’s] to equate FLSA class actions and Rule 23 class actions because ‘Congress chose  
 24 not to apply the Rule 23 standards to collective actions under the ADEA and FLSA, and instead  
 25 adopted the ‘similarly situated’ standard. To now interpret this ‘similarly situated’ standard by  
 26 simply incorporating the requirements of Rule 23 would effectively ignore Congress’ directive’”)  
 (quoting Gerlach v. Wells Fargo & Co., 2006 WL 824652, \*3 (N.D. Cal. Mar. 28, 2006)); see also  
Villa v. United Site Services of California, Inc., 2012 WL 5503550, \* 14 (“[A] collective action  
 does not require a showing that common claims predominate”); Church v. Consol. Freightways,  
Inc., 137 F.R.D. 294, 305 (N.D. Cal. Apr. 12, 1991).

1 couriers who fail to measure up to its standards, Postmates does not recognize its couriers as  
 2 employees. Moreover, in violation of the FLSA, couriers do not always receive minimum wage  
 3 for all hours worked (particularly once their expenses are factored into their wages), and are  
 4 never paid overtime for hours worked beyond forty in week. Indeed, all couriers are required to  
 5 pay for equipment necessary to perform their work, such as for car or bicycle maintenance, gear  
 6 used for transporting deliveries, and parking. In other words, Postmates subjects all couriers to  
 7 the same standards and policies, with regard to job performance and pay, no matter where in the  
 8 country they are located. Indeed, in support of this motion, Plaintiffs have attached declarations  
 9 (and have filed consent forms already) by Postmates couriers from California, New York, and  
 10 Massachusetts.

11 It is vital that notice be issued promptly to preserve the rights of the couriers. Unlike in a  
 12 class action brought under Rule 23, the statute of limitations in a collective action brought under  
 13 the FLSA is not tolled with respect to unnamed collective action members merely by filing a  
 14 complaint. Rather, each member must affirmatively toll the statute of limitations by “opting  
 15 into” the lawsuit. Nash v. CVS Caremark Corp., 683 F. Supp. 2d 195, 200 (D.R.I. 2010); see also  
 16 29 U.S.C. § 257 (The “statute of limitations [of] such action shall be considered to have been  
 17 commenced as to him when, and only when, his written consent to become a party plaintiff to the  
 18 action is filed in the court in which the action was brought”). Before this case goes any further,  
 19 couriers should be notified of their right to opt in to the case because the statute of limitations is  
 20 continuing to run for them on their claims under the FLSA. The only way to preserve those  
 21 employees’ claims is through notice informing them of their rights and affording them the  
 22 opportunity to join the suit. Id.

23 **II. FACTS**

24 Postmates is a San Francisco-based courier service that provides delivery service in cities  
 25 throughout the country via an on demand dispatch system. See Ex. M.<sup>3</sup> Couriers pick up items

26 <sup>3</sup> All exhibits cited herein are to the Liss-Riordan Declaration, attached hereto.

1 from stores and restaurants and deliver food and other items to customers at their homes and  
 2 businesses. See Ex. C (Singer Decl.) at ¶ 3; Ex. D (Vanderheyden Decl.) at ¶ 3; Ex. K (Williams  
 3 Decl.) at ¶ 3; Ex. F (Van Merkesteyn Decl.) at ¶ 3; Ex. G (Twist Decl.) at ¶ 3; Ex. E (Vratari  
 4 Decl.) at ¶ 3. Some couriers make deliveries by car. See, e.g., Ex. C (Singer Decl.) at ¶ 2; Ex. F  
 5 (Van Merkesteyn Decl.) at ¶ 2. Others make deliveries on bicycles or on foot. Ex. D  
 6 (Vanderheyden Decl.) at ¶ 2; Ex. K (Williams Decl.) at ¶ 2; Ex. E (Vratari Decl.) at ¶ 2; Ex. G  
 7 (Twist Decl.) at ¶ 2; Ex. I (Tsapatsaris Decl.) at ¶ 2; Ex. J (Grant Decl.) at ¶ 2. Regardless of  
 8 whether they make deliveries by car or by bicycle, couriers engage in the same work for  
 9 Postmates – namely, providing delivery service to customers – which is the very service that  
 10 forms the core of Postmates’ business as a delivery service. Indeed, Postmates’ website  
 11 advertises that customers can “Get the best of your city delivered in minutes.” Ex. L.

12 Postmates monitors its couriers’ performance, including whether couriers have worked  
 13 their assigned shifts, how quickly they make their deliveries, and the couriers’ customer reviews  
 14 and ratings. Ex. J (Grant Decl.) at ¶ 6 (stating that “two weeks ago I received an email warning  
 15 me that I had received a low rating from a customer and warning me that if I fell below a certain  
 16 customer rating I would be fired”); see also Ex. C (Singer Decl.) at ¶ 6; Ex. D (Vanderheyden  
 17 Decl.) at ¶ 7; Ex. E (Vratari Decl.) at ¶ 6; Ex. K (Williams Decl.) at ¶ 7; Ex. F (Van Merkesteyn  
 18 Decl.) at ¶ 7; Ex. G (Twist Decl.) at ¶ 7; Ex. H (Blake Decl.) at ¶ 6; Ex. I (Tsapatsaris Decl.) at ¶  
 19 6. If couriers’ performance does not meet Postmates’ standards, they may receive warnings and  
 20 are subject to termination. Id. Thus, Postmates retains a high level of control over its couriers,  
 21 which is inconsistent with an independent contractor relationship. Nonetheless, Postmates  
 22 uniformly classifies its couriers as independent contractors. See Ex. C (Singer Decl.) at ¶ 7; Ex.  
 23 D (Vanderheyden Decl.) at ¶ 8; Ex. E (Vratari Decl.) at ¶ 7; Ex. K (Williams Decl.) at ¶ 8; Ex. F  
 24 (Van Merkesteyn Decl.) at ¶ 8; Ex. G (Twist Decl.) at ¶ 8.

25 Postmates requires its couriers to bear all of their own expenses necessary to perform  
 26 their work, such as car maintenance and gas, see, e.g., Ex. C (Singer Decl.) at ¶ 4; Ex. F (Van  
 27 Merkesteyn Decl.) at ¶ 4, and bicycle maintenance and gear, see, e.g., Ex. D (Vanderheyden

1 Decl.) at ¶ 4; Ex. E (Vratari Decl.) at ¶ 4; Ex. K (Williams Decl.) at ¶ 4; Ex. G (Twist Decl.) at ¶  
 2 4, as well as expenses for the phone, phone charger, and data that they use the to receive and  
 3 carry out orders on the Postmates Application (“App”). Id. As a result of their misclassification,  
 4 couriers have not always received minimum wage. See Ex. H (Blake Decl) at ¶ 5 (noting that he  
 5 “recently worked for three hours and made only \$5.00”), see also Ex. G (Twist Decl.) at ¶ 5; Ex.  
 6 F (Van Merkesteyn Decl.) at ¶ 5; Ex. J (Grant Decl.) at ¶ 5 (noting that he worked  
 7 “approximately 25 hours and made \$104”). Moreover, many couriers frequently work more than  
 8 forty hours per week but are never paid time-and-a-half for those hours that they work beyond  
 9 forty per week. See Ex. E (Vratari Decl.) (noting that he routinely worked at least eight hours a  
 10 day, six days a week, and was not paid time-and-a-half for those hours in excess of forty per  
 11 week); Ex. K (Williams Decl.) at ¶ 6 (noting that he routinely worked at least 42 hours a week if  
 12 not more but never received overtime); Ex. G (Twist Decl.) at ¶ 6; Ex. D (Vanderheyden Decl.)  
 13 at ¶ 6 (noting that he routinely worked upwards of fifty hours per week in the first few months of  
 14 this year but did not receive overtime); Ex. F (Van Merkesteyn Decl.) at ¶ 6 (noting that she  
 15 worked more than forty hours per week in December 2014 but did not receive overtime).

16 **III. ARGUMENT**

17 **A. THE COURT MAY ISSUE NOTICE UPON A MODEST FACTUAL  
 18 SHOWING THAT SIMILARLY SITUATED CLASS MEMBERS EXIST.**

19 The FLSA allows workers to bring an action either on an individual basis or on a  
 20 collective basis for himself or herself “and other employees similarly situated.” 29 U.S.C.  
 21 § 216(b). Here, Plaintiffs seek to bring this case on a collective basis with respect to their claims  
 22 under the FLSA. Similarly situated individuals may not be a party to a collective action under  
 23 the FLSA unless they affirmatively opt in to the case. Id. To provide those individuals with an  
 24 opportunity to opt in, “[t]he court may authorize the named FLSA plaintiffs to send notice to all  
 25 potential plaintiffs and may set a deadline for those potential plaintiffs to join the suit.” Adams v.  
 26 Inter-Con Sec. Sys., Inc., 242 F.R.D. 530, 535 (N.D. Cal. 2007) (citing Hoffmann–La Roche Inc.

1 v. Sperling, 493 U.S. 165, 169 (1989)). Notice is intended to issue early in the life of a collective  
 2 action in order to establish the contours of the action and to further the broad remedial purpose of  
 3 the FLSA. See Hoffman-LaRoche, 493 U.S. at 171 (discussing importance of early notice in  
 4 collective actions in order to “ascertain[] the contours of the action at the outset”).

5 Courts in this Circuit have adopted a two-step approach in determining whether plaintiffs  
 6 are similarly situated for purposes of class certification under 216(b). Adams, 242 F.R.D. 530,  
 7 536 (N.D. Cal. 2007). “[T]he court must first decide, based primarily on the pleadings and any  
 8 affidavits submitted by the parties, whether the potential class should be given notice of the  
 9 action.” Leuthold, 224 F.R.D. at 467. The usual result under this lenient standard is conditional  
 10 class certification. Adams, 242 F.R.D. at 536. “In the second step, the party opposing the  
 11 certification may move to decertify the class once discovery is complete and the case is ready to  
 12 be tried and the court may determine whether to “decertify the class and dismiss opt-in plaintiffs  
 13 without prejudice.” Id. “Plaintiffs need not conclusively establish that collective resolution is  
 14 proper, because a defendant will be free to revisit this issue at the close of discovery.” Benedict  
 15 v. Hewlett-Packard Co., 2014 WL 587135, \*5 (N.D. Cal. Feb. 13, 2014). Indeed, “[a]ll that need  
 16 be shown [in the first stage is] that some identifiable factual or legal nexus binds together the  
 17 various claims of the class members in a way that hearing the claims together promotes judicial  
 18 efficiency and comports with the broad remedial policies underlying the FLSA.” Id. (internal  
 19 quotation omitted); see also Morton v. Valley Farm Transport, Inc., 2007 WL 1113999, \*2  
 20 (N.D. Cal. Apr. 13, 2007) (describing burden as “not heavy” and requiring only a “reasonable  
 21 basis for their claim of class-wide” conduct) (internal quotation marks and citation omitted);  
 22 Stanfield v. First NLC Financial Serv., LLC, 2006 WL 3190527, \*2 (N.D. Cal. Nov. 1, 2006)  
 23 (holding that the plaintiffs simply “must be generally comparable to those they seek to  
 24 represent”). Here, there can be no doubt that this lenient standard has been met.

25 Furthermore, courts in this Circuit have consistently recognized the importance of issuing  
 26 notice to similarly situated workers early in the litigation. Courts have acknowledged that  
 27 “[e]arly certification in an FLSA [case] is part of the development of the factual record,” and

1 have noted that bypassing or delaying the notice stage is prejudicial to workers who might be  
 2 deprived “of a meaningful opportunity to participate.” Kress v. PricewaterhouseCoopers, LLP,  
 3 263 F.R.D. 623, 629 (E.D. Cal. 2009). By contrast, early notice “risks little harm to defendant,  
 4 who will be free to move for decertification once the factual record has been finalized and the  
 5 time period for opting in has expired.” Id.; see also Hoffman-LaRoche, 493 U.S. at 171 (noting  
 6 that early notice in collective actions helps to “ascertain[] the contours of the action at the  
 7 outset”). Thus, “[i]n determining whether plaintiffs have met th[e] standard [for issuing notice]  
 8 courts need not consider evidence provided by defendants.” Id. at 628. “The sole consequence of  
 9 conditional certification is the sending of court-approved written notice to employees, who in  
 10 turn become parties to a collective action only by filing written consent with the court, § 216(b).”  
 11 Villarreal, 2014 WL 7184014, \*1. Thus, because Plaintiffs have made the modest showing  
 12 required by the FLSA, the Court should order that notice be issued at once.

13 Employers often offer a litany of arguments in an effort to complicate the lenient standard  
 14 for conditional certification. Courts have rightly rejected those arguments as misplaced or  
 15 premature. For example, employers facing conditional certification of misclassification claims  
 16 have argued that “the determination of whether an individual is properly classified as an  
 17 independent contractor is an inherently fact-specific inquiry that is not prone to group  
 18 adjudication.” Labrie, 2009 WL 723599, \*6. However, courts have rightly rejected this  
 19 contention (as evidenced by the numerous cases cited above, certifying collective actions on this  
 20 very question). Indeed, in Labrie, the Court noted that this argument “raise[s] issues primarily  
 21 going to the merits,” and more appropriately addressed at a later stage in the litigation and that  
 22 where “[p]laintiffs have made substantial allegations that potential plaintiffs were subject to a  
 23 single illegal policy, plan or decision” of misclassification, their burden has been met. See also  
 24 Harris, 716 F. Supp. 2d at 841 (“To the extent there may be some individualized inquiries about  
 25 the level of control actually exercised ... several courts have indicated that individualized  
 26 inquiries such as this are better to address at the second stage of certification rather than the  
 27 first”); Flores, 2013 WL 2468362, \*7 (rejecting defendant’s “argument, that the misclassification

1 of workers as independent contractors involves a fact-intensive inquiry that does not lend itself to  
2 collective treatment,” because “[t]he need for such an inquiry has not prevented courts, … from  
3 routinely certifying FLSA cases based on allegations and affidavits similar to those presented  
4 here”); Benedict, 2014 WL 587135, \*11 (disregarding defendant’s argument that “the inquiry  
5 whether each putative class member is misclassified as exempt will be dominated by  
6 individualized factual inquiries, … which courts in this Circuit have consistently rejected in  
7 misclassification cases”); Zaborowski, 2013 WL 1787154, \*3 (rejecting defendant’s argument  
8 that there are disputes regarding the level of defendant’s “control over the [plaintiffs]” and  
9 “[that] the different locations, types of clients, and types of assignments [] varied amongst the  
10 [plaintiffs]” where all the plaintiffs “have the same job title; perform substantially similar  
11 activities; are governed by the same [] Agreement, … and, most importantly, are all considered  
12 exempt employees that MHN does not pay for overtime”). As in these other cases, the fact that  
13 Plaintiffs have submitted declarations showing that Postmates’ couriers are uniformly classified  
14 as independent contractors and are subject to Postmates’ control (based on Postmates’  
15 reservation of the right to terminate them at will) is enough to satisfy their burden at this stage.

**B. THE COURT SHOULD AUTHORIZE NOTICE BECAUSE PLAINTIFFS HAS IDENTIFIED A REASONABLE BASIS FOR THEIR CLAIM THAT SIMILARLY SITUATED CLASS MEMBERS EXIST.**

The standard for conditional certification and notice is more than met in this case. The record here provides ample support for the proposition that Defendant employs a category of workers known as couriers whom it classifies as independent contractors. Those workers perform the same duties for the company (namely, delivering food and other items to customers), are subject to the same requirements and rules, and have suffered the same damages as a result of their misclassification. Specifically, couriers have been required to bear the cost of their operating expenses and have not always made minimum wage and have not been paid overtime for any hours they work in excess of forty per week. Simply put, the couriers have suffered the

1 same damages stemming from the same illegal policy of misclassifying them as independent  
 2 contractors. Such a showing well satisfies the low threshold for notice under § 216(b).

3 Courts in this Circuit and elsewhere have not hesitated to order notice in cases brought by  
 4 employees challenging their status as independent contractors and their resulting failure to  
 5 receive minimum wage or overtime. See Flores v. Velocity Exp., Inc., 2013 WL 2468362, \*6-7  
 6 (N.D. Cal. June 7, 2013) (granting conditional certification “on behalf of a proposed class of  
 7 delivery drivers employed by Velocity who Plaintiffs allege were misclassified as independent  
 8 contractors” and suffered wage violations as a result); Zaborowski v. MHN Gov't Servs., Inc.,  
 9 2013 WL 1787154, \*1 (N.D. Cal. Apr. 25, 2013) (granting conditional certification to counselors  
 10 “alleging that [defendant] misclassified them as independent contractors, [and as] exempt from  
 11 overtime payment” under the FLSA); Guifu Li v. A Perfect Franchise, Inc., 2011 WL 4635198,  
 12 \*6 (N.D. Cal. Oct. 5, 2011) (approving conditional certification and notice for allegedly  
 13 misclassified massage therapists); Harris v. Vector Mktg. Corp., 716 F. Supp. 2d 835, 840-41  
 14 (N.D. Cal. 2010) (approving conditional certification and notice for sales representatives alleging  
 15 they were misclassified as independent contractors); Labrie v. UPS Supply Chain Solutions, Inc.,  
 16 2009 WL 723599, \*6 (N.D. Cal. Mar. 18, 2009) (approving conditional certification and notice  
 17 for similarly situated delivery drivers alleging “that [defendant] has misclassified plaintiffs as  
 18 ‘independent contractors’ and, in doing so, has unlawfully deprived plaintiffs of the rights and  
 19 protections guaranteed by the FLSA”); Scovil v. FedEx Ground Package Sys., Inc., 811 F. Supp.  
 20 2d 516, 520 (D. Me. 2011) (approving conditional certification of collective action of  
 21 misclassified FedEx drivers); Scantland v. Jeffry Knight, Inc., Civ. A. No. 8:09-cv-1958 (M.D.  
 22 Fl. Sept. 30, 2010) (granting conditional certification to cable installers alleging they were  
 23 misclassified as independent contractors); Bogor v. Am. Pony Exp., Inc., 2010 WL 1962465, \*2  
 24 (D. Ariz. May 17, 2010) (approving notice in FLSA collective action where defendant allegedly  
 25 “misclassified its Airport Drivers as independent contractors and failed to pay them the wages  
 26 owed under the FLSA”).

1           Employers also commonly argue that an alleged lack of interest by other prospective  
 2 collective action members precludes conditional certification and notice, but this argument puts  
 3 the cart before the horse. As courts in this Circuit have made clear, a showing of purported  
 4 “interest” among collective action members is wholly irrelevant to the question of whether notice  
 5 should issue. See, e.g., Otey v. CrowdFlower, Inc., 2013 WL 4552493, \*4 (N.D. Cal. Aug. 27,  
 6 2013) (“Courts in this circuit routinely hold that, at the notice stage, a failure to show that  
 7 putative class members have expressed a desire to opt into the action does not preclude  
 8 conditional certification where the plaintiff makes a threshold showing that the putative class  
 9 members are similarly situated”); Harris, 716 F. Supp. 2d at 838 (“The fact that other potential  
 10 class members have not affirmatively stated a desire to opt in does not preclude conditional  
 11 certification”); Davis v. Westgate Planet Hollywood Las Vegas, LLC, 2009 WL 102735, \*12 (D.  
 12 Nev. Jan. 12, 2009) (noting that “courts—including the Ninth Circuit—have recognized that  
 13 requiring named plaintiffs to proffer evidence that others desire to opt in to a § 216(b)  
 14 conditional class before sending notice to potential class members puts the named plaintiff in the  
 15 ‘ultimate chicken and egg dilemma’” and finding that “failure to demonstrate that there are other  
 16 similarly situated employees who wish to opt in to this FLSA action for overtime wages does  
 17 not, of itself, constitute sufficient grounds to defeat the motion”).

18           In any event, a number of Postmates couriers have already opted in to the case and have  
 19 submitted declarations in support of this motion noting that they believe others would be  
 20 interested in joining the case as well. See Ex. C (Singer Decl.) at ¶ 8; Ex. D (Vanderheyden  
 21 Decl.) at ¶ 9; Ex. E (Vratari Decl.) at ¶ 8; Ex. K (Williams Decl.) at ¶ 9; Ex. F (Van Merkesteyn  
 22 Decl.) at ¶ 9; Ex. G (Twist Decl.) at ¶ 9; Ex. H (Blake Decl.) at ¶ 8; Ex. I (Tsapatsaris Decl.) at ¶  
 23 8; Ex. J (Grant Decl.) at ¶ 8. These couriers include individuals who have worked for Postmates  
 24 in California, New York, and Massachusetts. See, e.g., Ex. D (Vanderheyden Decl.) at ¶ 1; Ex. K  
 25 (Williams Decl.) at ¶ 1; Ex. J (Grant Decl.) at ¶ 1. Therefore, even if this Court were to find that  
 26 Plaintiffs are required to show that other potential class members have interest in the case,  
 27 Plaintiffs have satisfied this burden. Once notice is issued and the entire potential class is

1 informed of their rights to pursue claims for unpaid overtime and minimum wages against  
 2 Postmates, many more couriers are sure to do so as well.<sup>4</sup>

3 **C. NATURE AND EXTENT OF THE NOTICE**

4 This Court should order notice to be mailed to all couriers who have worked for  
 5 Postmates within the last three years, giving them a meaningful opportunity to understand their  
 6 rights and to join this litigation.

7 **1. The Court Should Approve Plaintiffs' Proposed Notice Process**

8 Plaintiffs request that the Court authorize them to send the Proposed Notice, attached as  
 9 Exhibit A, to all individuals who have worked for Defendant as couriers during the period from  
 10 May 26, 2012, to the present ("Potential Opt-In Plaintiffs"). Plaintiffs' Proposed Notice is  
 11 "timely, accurate, and informative." Hoffmann-La Roche, 493 U.S. at 172. District courts often  
 12 approve specific notice in FLSA cases, and the Court should do so here as well. See, e.g., Otey,  
 13 2013 WL 4552493, \*6; Flores, 2013 WL 2468362, \*11; Benedict, 2014 WL 587135, \*15.  
 14 Notice serves the FLSA's "broad" and "remedial" purpose (Valerio v. Putnam Assocs Inc., 173  
 15 F.3d 35, 42 (1st Cir. 1999)), and the form and content of a § 216(b) notice should maximize  
 16 participation. Otherwise, potentially meritorious claims will diminish or expire. See Nash, 683  
 17 F. Supp. 2d at 200 ("[P]arties alleged to be 'similarly situated' in a § 216(b) case must  
 18 affirmatively opt in to toll the limitations period."). A proposed Opt-In Form for members of the  
 19 potential collective action to fill out and return is attached as Exhibit B.

20 i. The time period described in Section (i) above is appropriate. Because this case  
 21 alleges a "willful" violation of the FLSA, see Doc. 1, Counts I and II, the applicable statute of  
 22 limitations is three years. 29 U.S.C. § 255(a).

23  
 24 <sup>4</sup> Employers sometimes argue that declarations like the ones submitted here are not  
 25 competent evidence, but the courts have rejected this argument. See, e.g., Syed v. M-I, L.L.C.,  
 26 2014 WL 6685966, \*6 (E.D. Cal. Nov. 26, 2014) ("[C]ourts have held that on a motion for class  
 27 certification, the evidentiary rules are not strictly applied and courts can consider evidence that  
 28 may not be admissible at trial"); Labrie, 2009 WL 723599, \*7 (rejecting the argument "that  
 plaintiffs' declarations are not competent evidence").

1       ii.       Defendant should also be ordered to produce a list of the Potential Opt-in  
 2 Plaintiffs' names, last-known mailing addresses, last-known telephone numbers, email addresses,  
 3 work locations, and dates of employment. Courts routinely require defendants to produce this  
 4 information when granting conditional certification motions. Adams, 242 F.R.D. at 539 (ordering  
 5 "defendant to submit to [plaintiffs] contact information of all potential plaintiffs in the collective  
 6 action" and rejecting argument "that it would violate their employees' privacy rights"); Otey,  
 7 2013 WL 4552493, \*6 ("As courts routinely require defendants to produce the contact  
 8 information of putative class members, and because Defendants have the contractual right to  
 9 obtain the contact information at issue, Defendants shall procure and produce to Plaintiffs within  
 10 45 days of the date this order is issued the IP addresses and any known email addresses, mailing  
 11 addresses, and phone numbers of all individuals who fall within the class definition"); Dearick  
 12 v. Securitas Sec. Servs. USA, Inc., 2014 WL 5358723, \*5 (N.D. Cal. Oct. 20, 2014) (finding that  
 13 "[c]ourts routinely require defendants to produce the contact information of putative class  
 14 members" and "reject[ing] Defendant Securitas's suggestion that disclosure of this information to  
 15 Plaintiff violates employees' privacy rights"); Hoffmann-LaRoche, 493 U.S. at 170 (holding that  
 16 district courts have the authority to compel the production of contact information of employees  
 17 for purposes of facilitating notice in FLSA collective actions); Hernandez v. NGM Mgmt. Grp.  
 18 LLC, 2013 WL 5303766, \*5 (S.D.N.Y. Sept. 20, 2013) (ordering defendants to provide names,  
 19 title, compensation rate, hours worked per week, period of employment, last known mailing  
 20 address, alternate addresses, and all known telephone numbers) (collecting cases).

21       iii.       The Court should also allow Plaintiffs to send notice to class members by email,  
 22 as well as U.S. Mail. See Benedict, 2014 WL 587135, \*14 ("Courts routinely approve the  
 23 production of email addresses and telephone numbers with other contact information to ensure  
 24 that notice is effectuated, and the Court finds that warranted here as well"); Syed, 2014 WL  
 25 6685966, \*8 (finding that "email is an increasingly important means of contact" and ordering  
 26 that notice be sent via hardcopy mail and email to all potential opt-ins); Otey, 2013 WL  
 27 4552493, \*5 (allowing for "notice by email and online postings").

iv. Defendant should also be required to post the notice online on its website. See Otey, 2013 WL 4552493, \*5 (ordering that “Defendants shall post the notice approved by the Court on [www.crowdflower.com](http://www.crowdflower.com) and on the ten websites through which CrowdFlower obtains the most crowdsourced work”); Trinidad v. Pret A Manger (USA) Ltd., 962 F. Supp. 2d 545, 564 (S.D.N.Y. 2013) (ordering that defendant post notice in its stores because “[a] purpose of notice is to start a conversation among employees, so as to ensure that they are notified about potential violations of the FLSA and meaningfully able to vindicate their statutory rights.”); Whitehorn v. Wolfgang’s Steakhouse, Inc., 767 F. Supp. 2d 445, 449 (S.D.N.Y. 2011) (“Courts routinely approve requests to post notice on employee bulletin boards and in other common areas, even where potential members will also be notified by mail.”); Wren v. Rgis Inventory Specialists, 2007 WL 4532218, \*9 (N.D. Cal. Dec. 19, 2007) (rejecting defendant’s objections and allowing for notice to be posted on defendant’s website).

v. The Court should set the notice period of at least 90 days. This opt-in period is warranted because of the large potential size of the class and because of the high turnover among couriers. See, e.g., Otey, 2013 WL 4552493, \*5 (finding “that the 90-day opt-in period is reasonable given the size of the class”); Guy v. Casal Inst. of Nev., LLC, 2014 WL 1899006, \*6 (D.Nev. May 12, 2014) (authorizing notification to putative class members for 90-day period and noting that “a large portion of the class may consist of former students who are not presently connected to the Defendant”); Syed, 2014 WL 6685966, \*9 (noting that “[i]n approving longer periods of time, courts have accepted arguments that the potential class is transitory and there is a high turnover rate, meaning that additional investigation may be required in order to contact potential opt-in plaintiffs”); Carrillo v. Schneider Logistics, Inc., 2012 WL 556309, \*15 (C.D.Cal. Jan. 31, 2012) (granting 180 day opt-in period because the “case concerns low-wage, immigrant workers in an industry with high turnover”).

vi. The Court should also authorize Plaintiffs to mail and e-mail a reminder to all potential class members who have not yet opted-in to this matter within 45 days of the first notice mailing. It is well-documented that people often disregard collective action notices. See

1 Andrew C. Brunsden, Hybrid Class Actions, Dual Certification, and Wage Law Enforcement in  
 2 the Federal Courts, 29 Berkeley J. Emp. & Lab. L. 269, 295 (2008). Courts regularly authorize  
 3 reminder notices to increase the chance that workers will be informed of their rights. See  
 4 Sanchez v. Sephora USA, Inc., 2012 WL 2945753, \*6 (N.D. Cal. July 18, 2012) (“[C]ourts have

5 recognized that a second notice or reminder is appropriate in an FLSA action since the individual  
 6 is not part of the class unless he or she opts-in.”) (internal citations omitted); Deatrick, 2014 WL  
 7 5358723, \*5 (N.D. Cal. Oct. 20, 2014); Harris, 716 F. Supp. 2d at 847 (N.D. Cal. 2010).  
 8 Postmates has no reason to oppose a reminder notice other than that it may increase the  
 9 participation rate, which is not a good reason to oppose this request. Plaintiffs will bear the cost  
 10 of the mailing and reminder mailing, and it will not change the end of the notice period.

11 **CONCLUSION**

12 Plaintiffs have plainly shown that notice is appropriate at this stage. Accordingly, the  
 13 Court should: (1) conditionally certify this action as a collective action under 29 U.S.C. § 216(b);  
 14 and (2) order that notice be issued to all couriers who have worked for Defendant during the last  
 15 three years. A proposed notice and consent form are attached as Exhibits A and B.

1 Date: May 26, 2015

2 Respectfully submitted,

3 SHERRY SINGER, RYAN WILLIAMS, RYDER  
4 VANDERHEYDEN, STEVEN GRANT, and  
5 MICHAEL TSAPATSARIS, individually and on  
behalf of all others similarly situated,

6 By their attorneys,

7 /s/ Shannon Liss-Riordan

8 Shannon Liss-Riordan, *pro hac vice*  
Adelaide Pagano, *pro hac vice*  
9 LICHTEN & LISS-RIORDAN, P.C.  
729 Boylston Street, Suite 2000  
Boston, MA 02116  
(617) 994-5800  
11 sliss@llrlaw.com; apagano@llrlaw.com

12 Matthew Carlson  
13 CARLSON LEGAL SERVICES  
14 100 Pine Street, Suite 1250  
San Francisco, CA 94111  
(415) 817-1470  
15 mcarlson@carlsonlegalservices.com

16

17 **CERTIFICATE OF SERVICE**

18

19 I hereby certify that a copy of the foregoing document was served by electronic filing on  
20 May 26, 2015, on all counsel of record.

21 /s/ Shannon Liss-Riordan

22 Shannon Liss-Riordan, Esq.